

KEY FEATURES

SAVVIS SaaS enablement includes the following capabilities:

- Managed IT services with a unique flexible service model.
- Multi-tenancy via OS container virtualization
- Enrollment and storefront
- Service plan management
- Service Provider and customer control panels
- Billing and reporting
- Financial management
- Payment gateway
- Automated and manual workflow processing

Key Benefits

- Accelerated SaaS go to market strategy
- Scalable managed infrastructure that allows ISVs to cost-effectively grow as their business grows
- Application multi-tenancy achieved without re-architecting existing software
- Virtually eliminate infrastructure resource constraints
- Convert costly up-front capital expenditures to needs-based operational expenditures

For more information about SAVVIS, visit www.savvis.net or call 1-800-SAVVIS-1.

Savvis SaaS Enablement

Comprehensive offering combines Parallels Automation and Virtuozzo Containers with SAVVIS' managed IT services.

The Challenge

How do Independent Software Vendors (ISVs) respond to the ever-changing market demand for delivering their software applications in a service model? Infrastructure management, application multi-tenancy, service plan management, storefront with self-service enrollment, billing and reporting are just a few of the challenges facing ISVs today.

In today's SaaS environment, successful ISVs require a proven fast-track means to efficiently and cost effectively enable their existing software to operate without re-architecting the application.

How Savvis SaaS enablement works

Savvis' Managed IT Services include Network, Hosting and Security. The combination of these services provide the ISV with a fully managed, global and scalable environment that includes internet, firewall, load balancing, server, storage and application capabilities coupled with 24x365 monitoring and support.

Parallels Virtuozzo Containers enables ISVs to simultaneously run multiple instances of a single-tenant application in fully isolated and secure production environments called "containers". In SaaS deployments, all virtual servers are likely to be running the same applications on the same platform, so OS-level server virtualization can be an ideal fit as the containers all use the resources of the underlying host system and do not need their own individual operating system.

Parallels Automation delivers a fully-automated platform for supporting ISVs and their end-users. The platform consists of server and infrastructure management, account provisioning, application deployment, service plan creation and management, billing, payment gateways and an end-user self service web portal. These features can reduce the IT resources necessary to support a traditional software sale and support model. Key to this solution, end-users are able to order, maintain, and pay for services online so that the decision to buy or upgrade results in immediate service delivery.

Together, this comprehensive offering presents the ISV with a powerful SaaS enablement environment.

About SAVVIS

Savvis, Inc. (NASDAQ:SVVS) is a leader in providing and managing global IT infrastructure and end-to-end managed services that enable quick and strategic response to the demands and technology needs of business and government. Savvis combines virtualization technology, a global network and data centers with automated management and provisioning systems to provide a full suite of hosting, utility compute, network, security and professional services. These services can give customers an ideal balance of support and control that enables them to focus their resources on their core business while Savvis ensures the quality of their IT infrastructure.

SaaS Utility Platform From Savvis & Parallels

