



Our partnerships leave "good enough" in the dust.

SAVVIS partners know the value of not settling for "good enough." Faster sales cycles. More efficient installations. Dependable support. And, bottom line, satisfied customers. This combination, quite simply, translates to money in our partner's pocket.


www.savvis.net/partner

Become a SAVVIS Partner

We Leave Other Managed Service Providers In The Dust

SAVVIS is a different kind of service provider. That's because we've been providing managed services for more than 10 years, not 10 months! That's the kind of commitment you are looking for in a partner!

The SAVVIS difference is directly tied to our heritage supporting the demanding needs of Wall Street. Our IP VPN and Managed Hosting services were originally built to deliver real-time market data. That's why SAVVIS spent 10 years developing proprietary monitoring and management systems. A system with availability, loss and latency tolerances unmatched in the industry. And, the only service provider with Guaranteed IP, delivering 100% throughput.

You will see this difference as soon as you start working with SAVVIS. We'll help you get started, train you on our products, provide you with access to our Partner Command Center (Extranet) full of sales and product information and all the tools you need to get the job done. And best of all, give your customers access to the best products in the industry!

Get started today! Contact a partner re

The Word

"They were able to install our connections to their network very quickly and continue to provide impressive support."

Russell Ramey, Manager of Global Systems Engineering, Shearman & Sterling

"We are already seeing the efficiencies and cost savings that this network has afforded us and partners such as SAVVIS are key to our future store expansion plans."

Edward Massood, President and CEO, Thomasville Home Furnishings of New Jersey

"At a time when service providers are struggling to develop managed hosting solutions that combine affordability with performance, SAVVIS has introduced an innovative new bundled managed hosting offering geared toward companies with common web, enterprise or database hosting requirements."

James Clayton, Research Analyst, Frost & Sullivan

"SAVVIS' focus on network-based managed IP VPN services has made it one of the top players in the sector. Only AT&T and WorldCom have a larger share of the IP VPN market than SAVVIS. For that reason alone, SAVVIS is a company to watch."

Steven Harris, Research Manager, International Data Corporation (IDC)

Our partner programs include:

Referral Partner

Learn about SAVVIS' products and services while earning generous one-time commissions just for referring business to SAVVIS.

Sales Partner

Begin an active selling relationship with SAVVIS and receive the tools you need to become a strong representative of SAVVIS products.

Business Partner

Take a larger selling and support role and we will arm you with even more tools and knowledge about SAVVIS products.

Alliance Partner

This model allows companies to bundle SAVVIS' managed infrastructure services with their business application for an integrated solution.

Reseller

A program for those companies that wish to private label the SAVVIS solutions as part of their integrated customer solutions.

representative at partnerinfo@savvis.net





Our
partnerships leave
"good enough"
in the dust.

SAVVIS.

The Network that Powers Wall Street, Empowers Your BusinessSM

SAVVIS focuses on serious data networking power for today's global businesses. Rich media. Voice. Critical Data Applications. Even e-Mail. Which means you can depend on SAVVIS' products, approach and support for your critical customer solutions.

SAVVIS solutions include:

Managed Networks

Secure Internet access, Network-based IP VPNs, and Network-based routing & firewalling.

Managed Hosting

Tailored to your customers' needs or available as a "Fast-Pack" service to get your clients up and running quickly.

Applications and Services

Critical applications from rich media to IP voice services, video services, and e-Mail applications, all managed by SAVVIS.

These are award winning, proven, dependable solutions backed by the industry leader in customer support*. It's a powerful combination that's leaving the rest of the industry in the dust.

*SAVVIS Wins American Business AwardSM For "Best Customer Service Organization"

SAVVIS Communications

Dual Headquarters

12851 Worldgate Drive
Herndon, VA 20170

1 SAVVIS Parkway
St. Louis, MO 63017

Global Operations

Europe
North America
Latin America
Asia

1-800-SAVVIS-1 (1-800-728-8471)

www.savvis.net

© 2003 SAVVIS Communications. All rights reserved.
All trademarks property of their respective owners.

PART0803



www.savvis.net/partner